



March 2024 Partnership Plan Update

Office of the State Comptroller

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Agenda

- HEP Reminder
- Regionalization adjustment 2025/2026
- 2024 Rate Renewal
- Financial Overview

Please remain on mute and ask any questions through the chat.

Thank you.

What's New: HEP Changes

- Members were emailed & mailed information on the upcoming 2024 HEP changes
- For the March bill, applied the 2024 changes to those with outstanding 2023 requirements
 - 100+ partnership employees were brought back into compliance status
 - End of the month, final 2023 non-compliance letters will be sent

What's New: HEP Chart

| 2024 PREVENTIVE | Dependent Requirements | Employee and Spouse Requirements | | | | | |
|---|---------------------------|--|---|---|-------------|-----------|--|
| SCREENINGS | 6-26 years | 18-29 years | 30-39 years | 40-49 years | 50-64 years | 65+ years | |
| Preventive Visit (Changing to every 2 years for all ages in 2025) | | Every | 3 years | Every 2 years | | | |
| Dental Cleaning | At least 1 per year | At least 1 per year | | | | | |
| Cholesterol Screening | | Every 5 years (age 20+) | | | | | |
| Breast Cancer Screening (for women) (Changing to every 2 years for women age 40+ in 2025) | | N/A 1 mammogram between ages 45-49 As recommended by your doctor | | | | | |
| Cervical Cancer Screening (for women) | | Pap every 3 years (age 21+) | Pap only every 3 years or Pap/HPV combo every 5 years | | | N/A | |
| Colorectal Cancer Screening | | N | /A | Colonoscopy every 10 years (45+), Cologuard screening every 3 years, or Annual FIT/FOBT to age 75 | | | |

Regionalization 2025-2026 Clarification

- During our last quarterly update, we announced that starting in 7/1/25, we will be
 adjusting the regional rates
 - Please note, this is an adjustment to already regionalized rates to ensure our county rate spread is still accurate
 - Will be phased in along with the 7/1/25 and 7/1/26 renewal
 - Adjustment will happen every 5 years (contract mentions it can happen each year)
 - Can go up or down based on cost/experience factors



2024 Rate Renewal

- Renewal rate letters were sent to groups last week and the SPP website was updated with the renewal rates
 - 2% Increase for Actives
 - 3% Average increase for non-Medicare retirees
- Dental renewal average 4% increase
- Vision renewal 0% change

Great Benefits, better member outcomes at a Sustainable Cost

Program Design that Encourages Patient Engagement

- Health Enhancement Program
- Lower copays and incentives when members see high performing providers

Value based reimbursement that give PCPs resources to manage care

- ✓ Large care coordination fees
- ✓ Detailed data sharing with providers
- ✓ Sustainable cost growth targets with financial risk
- ✓ Bonus payments for meeting quality benchmarks and improvement

Aligning incentives with pharmacy benefits manager

 Financial guarantees to limit costs to preset per member targets

Targeted programs to

address areas of need

 Third party formulary advisor and plan specific manufacturer rebate agreements when necessary

- •Obesity virtual obesity management with anti-obesity medication coverage
- **Diabetes** Diabetes management, pre-diabetes and diabetes reversal (remission) program
- Specialty Drugs Manufacturer assistance program for specialty drugs
- Orthopedics and back pain virtual orthopedics options to manage orthopedic problems and a comprehensive spine program to manage back problems

Centralized customers service and care navigation/management with early intervention

- Care management that engages most high-cost claims without claims delay
- Central customer service for benefits, care management and claims issues
- •Central benefits portal and app with access to all plan resources

Communication team to strategically outreach and inform membership of programs and benefits

Sustainable Costs

- FY 25 trend factors unique to the state plan
 - Medical
 - Primary care groups at financial risk to keep trend at or below 4%
 - First full year of early intervention initiatives with potential high cost claimants
 - Improved provider lookup that highlights providers of distinction and other high performing PCPs and specialists as well as relevant programs
 - Pharmacy
 - Guaranteed negative pharmacy trend per Pharmacy Benefit Manager Contract
 - Strategic Formulary Adjustment based on Comparative Effectiveness Additional savings opportunities from adjusting the formulary to prefer drugs with lower cost and higher clinical effectiveness – projecting additional tens of millions in savings in each of the next two years



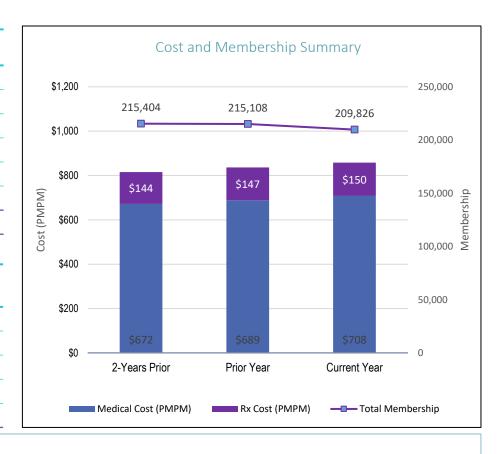
All Plans

Claims Summary¹

| | Total Cost (PMPM) % of | Current Trend | |
|-----------------------|---------------------------|------------------|---------------|
| Medical | \$707.99 | 82% | 2.8% |
| Inpatient Facility | \$130.65 | 15% | ▼ 4.6% |
| Outpatient Facility | \$284.01 | 33% | 5.0% |
| Professional Services | \$271.93 | 32% | 4.4% |
| Ancillary | \$21.38 | 2% | 2.2% |
| Pharmacy ² | \$150.28 | 18% | 2.0% |
| Total Cost | \$858.27 | | 2.7% |

Drivers of Trend

| Service Category | Current PMPM | Prior PMPM | Change |
|------------------------------|-----------------|---------------|-----------------|
| Inpatient - Surgery | \$55.55 | \$64.79 | ~ \$9.24 |
| Outpatient - Surgery | \$89.97 | \$80.76 | \$9.21 |
| Outpatient - Lab/Pathology | \$9.13 | \$12.99 | ~ \$3.86 |
| Prescription Drugs - Brand | \$83.50 | \$80.12 | \$3.39 |
| Professional - Lab/Pathology | \$17.05 | \$19.92 | ~ \$2.87 |



- PMPM medical costs have increased 2.8% Year-over-Year ("YoY") and accounted for 82% of total spend.
- PMPM Rx costs have increased 2.0% YoY and accounted for 18% of total spend.
- The second table above illustrates the top 5 drivers of trend. Inpatient Surgery was the top driver of spend on a PMPM basis, decreasing \$9.24 PMPM over last year.

¹ Reflects paid claims through January 2024. Claims for the current period have been completed using a factor of 0.95

² Pharmacy costs reflect PrudentRx savings and other direct manufacturer savings.



Questions?

Please remain on mute and use the chat function.

The presentation will be posted to the Partnership Site: The CT Partnership Plan 2.0

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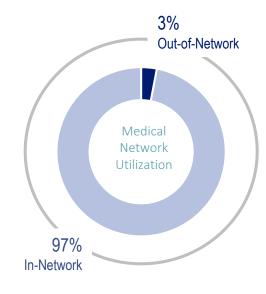
Appendix

- State of CT & Partnership Utilization Dashboard
 - Key Utilization Metrics
 - Disease Prevalence
 - Care Gaps & Compliance Rates
 - High-Cost Claimants

All Plans

Key Utilization Metrics

| ' | | | |
|--------------------------------------|----------------|--------------|----------|
| Category (Utilization per 1,000) | Current Period | Prior Period | % Change |
| Office Visits | 4,874 | 4,969 | -1.9% |
| Preventive Services | 4,544 | 4,627 | -1.8% |
| Inpatient Admissions | 70 | 66 | 5.3% |
| Average Cost Per Admission | \$22,448 | \$24,785 | -9.4% |
| Emergency Room (ER) Visits | 203 | 197 | 3.4% |
| Average ER Visit Cost | \$2,825 | \$2,856 | -1.1% |
| Urgent Care (UC) Visits | 386 | 438 | -11.9% |
| Average UC Visit Cost | \$225 | \$209 | 7.7% |
| Rx Scripts | 11,622 | 11,425 | 1.7% |
| Average Cost ¹ per Script | \$155 | \$155 | 0.3% |
| | | | |



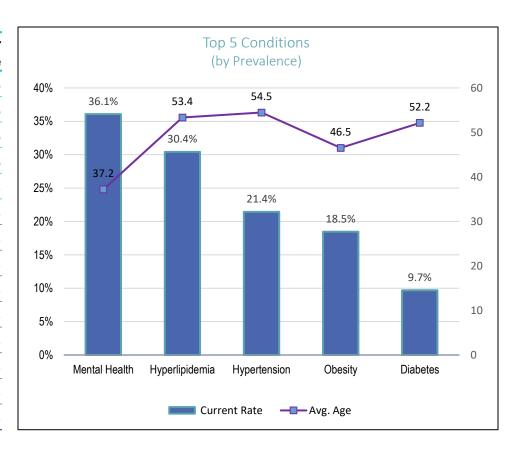
- Office visits per 1,000 decreased 1.9% YoY, while preventive services decreased 1.8% YoY.
- Inpatient admissions per 1,000 increased 5.3% YoY, and average cost per admission decreased 9.4% YoY.
- ER visits per 1,000 increased 3.4% YoY, the average cost per visit remained relatively stable YoY.
- Urgent care visits per 1,000 decreased 11.9% YoY, while the average cost per visit increased 7.7% YoY.
- Rx scripts per 1,000 increased 1.7% YoY, and unit cost trend remained relatively stable YoY.

¹ Pharmacy costs reflect PrudentRx savings and other direct manufacturer savings.

All Plans

Disease Prevalence (sorted by prevalence)

| Prior Rate | Current Rate | Chronic Condition | | | |
|---------------|--|---|--|--|--|
| 35.3% | 36.1% | Mental Health | | | |
| 29.1% | 30.4% | Hyperlipidemia | | | |
| 20.9% | 21.4% | Hypertension | | | |
| 17.1% | 18.5% | Obesity | | | |
| 8.0% | 9.7% | Diabetes | | | |
| 6.9% | 7.4% | Asthma | | | |
| 4.2% | 4.1% | Substance Abuse | | | |
| 2.8% | 3.0% | Coronary Artery Disease (CAD) | | | |
| 0.9% | 1.0% | Breast Cancer | | | |
| 0.6% | 0.6% | Chronic Obstructive Pulmonary Disease (COPD) | | | |
| 0.5% | 0.5% | Prostate Cancer | | | |
| 0.4% | 0.4% | Congestive Heart Failure (CHF) | | | |
| 0.2% | 0.2% | Colorectal Cancer | | | |
| 0.0% | 0.0% | Cervical Cancer | | | |
| | 4.1% 3.0% 1.0% 0.6% 0.5% 0.4% 0.2% | Substance Abuse Coronary Artery Disease (CAD) Breast Cancer Chronic Obstructive Pulmonary Disease (COPD) Prostate Cancer Congestive Heart Failure (CHF) Colorectal Cancer | | | |



- Mental health remained the State's top disease condition with 36.1% of total members (prevalence) and has increased 0.8 percentage points (pp) YoY.
- Continuing increases in Hyperlipidemia, Obesity, and Diabetes

All Plans

Care Gaps and Compliance Rates

| Chronic | Clinical Quality Metrics | All Members | | | Gender Distribution | | Compliance Rate by Gender | | |
|----------------|--|-------------|-------------------|----------------|---------------------------|------|---------------------------|-----|-----|
| Condition | | Population | Current Period | Change (pp) | SHAPE BoB ¹ | F | М | F | М |
| | At least 1 hemoglobin A1C test | 20,222 | 82% | ▼ 0.6 | 82% | 56% | 44% | 79% | 86% |
| Diabetes | Screening for diabetic nephropathy | 20,222 | 66% | ▼ 2.8 | 62% | 56% | 44% | 65% | 67% |
| | Screening for diabetic retinopathy | 20,222 | 55% | ▼ 0.7 | 25% | 56% | 44% | 55% | 55% |
| Hypertension | On anti-hypertensives and serum potassium | 28,372 | 65% | 0.0 | 61% | 42% | 58% | 65% | 65% |
| Hyperlipidemia | Total cholesterol testing | 63,438 | 80% | 1 .2 | 72% | 48% | 52% | 81% | 79% |
| COPD | Spirometry testing | 1,306 | 38% | 2 .4 | 26% | 54% | 46% | 37% | 38% |
| 040 | Patients currently taking an ACE-Inhibitor or ARB Drug | 6,248 | 40% | ▼ 1.3 | 41% | 34% | 66% | 32% | 44% |
| CAD | Patients currently taking a statin | 6,248 | 81% | 0.3 | 70% | 34% | 66% | 70% | 86% |
| | Breast cancer | 53,439 | 68% | 2 .3 | 56% | 100% | | 68% | |
| Screening | Cervical cancer | 86,864 | 52% | 0.3 | 46% | 100% | | 52% | |
| | Colorectal cancer | 69,462 | 56% | 2.1 | 41% | 54% | 46% | 60% | 52% |
| | Prostate cancer | 31,900 | 70% | 1 .9 | 38% | | 100% | | 70% |

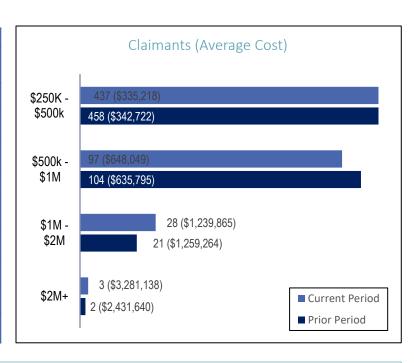
- All preventive screening compliance rates are critically important. Early detection of chronic conditions gives the patient a higher probability of a positive outcome. Expensive treatments in the future can be avoided if these conditions are caught/managed early.
- Noticeable increases in all preventive screening rates.
- While some of compliance rates are down YoY, the State's compliance rates remain favorable in all categories when compared to the SHAPE BoB.
- The Plan should continue to frequently communicate the value and importance of preventive screenings.

¹ SHAPE Book-of-Business reflects compliance rates for calendar year 2022. Compliance statistics have not been adjusted for risk or severity

All Plans

High-Cost Claimants (Medical & Rx \$250k+)

| Catagony | Current | Period | Prior Period | | |
|--|-----------|----------------------|--------------|----------------------|--|
| Category (sorted by Members) | Claimants | Cost per Claimant | Claimants | Cost per Claimant | |
| Episodic w/ Underlying Health Conditions ¹ | 162 | \$465,848 | 178 | \$437,910 | |
| Non-Screenable Cancer | 119 | \$518,232 | 136 | \$454,621 | |
| Chronic | 114 | \$410,683 | 100 | \$484,014 | |
| Screenable Cancer | 66 | \$409,865 | 82 | \$393,194 | |
| Rx Dominant | 66 | \$412,813 | 66 | \$381,830 | |
| Mental Health | 18 | \$378,611 | 14 | \$348,712 | |
| Episodic w/o Underlying Health Conditions ¹ | 16 | \$461,181 | 7 | \$434,991 | |
| Substance Use Disorder | 4 | \$366,321 | 2 | \$424,880 | |
| Total High-Cost Claimants | 565 | \$449,399 | 585 | \$434,867 | |



- 565 claimants exceeded the \$250k in combined medical and Rx spend during the current period. Compared to 585 in the prior period.
- Episodic w/ Underlying Health Conditions was the top category with about 29% of high-cost claimants falling into this category. Non-Screenable Cancer was the second highest category.
- Rx dominant, which reflects claimants exceeding the threshold mainly due to prescription drug costs rather than medical costs, ranked third.

¹ Underlying conditions reflect members with the following conditions: Mental Health, Hyperlipidemia, Hypertension, Obesity, Diabetes, Asthma, Substance Abuse, Coronary Artery Disease (CAD), Chronic Obstructive Pulmonary Disease (COPD), and Congestive Heart Failure (CHF).